

News Release

May 26, 2009

Mortgage Brain partners with Fiducia to offer commercial sourcing

Mortgage Brain, the market leading technology solutions provider, is partnering with Fiducia Commercial Solutions, to give intermediaries instant access to the UK's first commercial mortgage sourcing system.

Intermediaries can now access and sign up to 'Optimus Commercial', Fiducia's whole-of-market commercial sourcing system and have the ability to effectively source commercial mortgage deals for their clients.

Optimus Commercial, the first and only commercial lending sourcing system available in the UK, gives intermediaries the ability to quickly and efficiently source commercial loans across registered lenders including mainstream, secondary, non-conforming, sub-prime and specialist. With over 100 lenders on the system, users have instant access to the whole of the commercial lending market and the capability to source it in a matter of seconds.

As part of the agreement, all Mortgage Brain users who subscribe to Optimus Commercial before 31st August 2009 will receive a one month free trial and won't have to pay the normal £100 setup and administration fees.

Mark Lofthouse, CEO of Mortgage Brain, comments, "We're delighted to be able to offer our users access to Optimus Commercial. We are always looking for ways in which we can help our customers generate additional revenue streams by partnering with the appropriate organisations and providing value added services.

"Fiducia Commercial Solutions is an established commercial financial services provider, which has an excellent reputation for developing and delivering sound technology solutions. The commercial lending market can be particularly lucrative and I'm sure our users will benefit hugely from using its system for sourcing commercial mortgages."

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Marcus Grimshaw, Director of Fiducia Commercial Solutions, adds, “Optimus Commercial has been developed by commercial brokers for commercial brokers and is designed to make commercial sourcing incredibly quick and simple. It’s the perfect system for intermediaries looking to enter this lucrative market and perfect for established commercial brokers looking to improve their professional standing by demonstrating that they truly offer a whole-of-market service.”

- **Ends** -

NOTES TO EDITORS

About Mortgage Brain Limited

- Mortgage Brain Limited is the most widely used and preferred provider of point-of-sale, compliance, mortgage sourcing and electronic trading products and services for mortgage intermediaries.
- MBL Holdings, formed in 1986, is jointly owned by Abbey, The Lloyds Banking Group (including C&G, Halifax, Bank of Scotland, Lloyds TSB Scotland, Intelligent Finance, Birmingham Midshires), Nationwide (including The Mortgage Works), Northern Rock, Royal Bank of Scotland (including NatWest) and Barclays Woolwich.
- The consortium of six owners, together with their subsidiaries, collectively account for in excess of 65% of the new business mortgage market within the UK.
- MBL Holdings currently has over 26,000 users of its products and services.
- Mortgage Brain is a Microsoft Gold Certified Partner.

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