

Specialist lenders partner with Mortgage Brain for second charge sourcing

UK, June 28, 2017: Central Trust, Masthaven Bank, Norton Finance, Precise Mortgages, Paragon Personal Finance, Shawbrook Bank, Step One Finance, United Trust Bank and 1st Stop Group have partnered with Mortgage Brain for the distribution of their second charge products on MortgageBrain Classic, its market leading sourcing system.

The specialist lenders' competitive products, including fixed, variable rate, residential, and Buy-To-Let products, are now available at the touch of a button for users of MortgageBrain Classic, which now features a fully integrated second charge sourcing capability.

The brand new second charge sourcing capability – provided at no additional cost – has been very positively received by both lenders and advisers since its launch last month.

The new, fully integrated, sourcing system gives advisers the option of comparing any appropriate first and second charge mortgage products, side-by-side, on screen or a print out. Unlike any other sourcing systems available, advisers using MortgageBrain Classic can compare any and as many products as they like and select the time period to give the most accurate comparison possible.

Buster Tolfree, Commercial Director at United Trust Bank, comments, "Mortgage Brain's integration of its second charge sourcing has made it incredibly easy and straightforward for advisers to consider second charge lending when discussing options with their clients. As the main provider of sourcing systems it made perfect sense to choose Mortgage Brain to showcase our products and we're delighted that its users will have instant access to them."

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Mark Lofthouse, CEO of Mortgage Brain, adds, "The feedback and response we've received from advisers, networks and lenders since the launch of our fully integrated second charge sourcing system has been fantastic.

"The popularity of second charge mortgage products continues to grow and MortgageBrain Classic users, now, with the inclusion of these specialists lenders' products, have a greater choice and certainty of being able to offer a second charge mortgage service, which best meets their client's individual needs."

Mortgage Brain's new second charge sourcing capability has been developed to give advisers the choice and option to advise on second charge products and deal directly with the lender, or pass the lead to a professional Master Broker to progress. The new functionality is available now to MortgageBrain Classic customers and will be extended to MortgageBrain Anywhere users over the next few months.

For further information visit www.mortgage-brain.co.uk

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About Mortgage Brain Limited

- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes Mortgage, Secured Loan and Conveyancing sourcing - [MortgageBrain Classic](#), [MortgageBrain Anywhere](#), [LoansBrain](#) & [ConveyancingBrain](#), point-of-sale, CRM, compliance system - [the Key](#), online mortgage submission - [Mortgage Trading Exchange \(MTE\)](#), websites, calculators, plugins - [MortgageBrain B2C](#) and Data Analysis & Lending Solutions.
- Mortgage Brain has over 20,000 users of its products and services and is a Microsoft Gold Certified Partner.
- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, the Pink Service Award for 'Best Technology Provider', and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

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