

## Mortgage Brain launches Secure Client Portal within the Key

**UK, February 22, 2017:** Mortgage technology expert, Mortgage Brain, has announced the launch of a new secure online Client Portal within the Key, making it even easier for advisers to interact with their clients.

The first in a series of new product developments being made to the Key, the new Client Portal can be accessed 24/7 via a computer, tablet or smartphone, and allows advisers and their clients to communicate with each other and share information and documentation in a highly secure environment.

Designed to give advisers greater control and transparency of exchanges with clients, the new Client Portal also features a secure messaging service, eliminating the need for clients to send sensitive and confidential personal information via email or by post.

By using the Client Portal, advisers' customers will not only be able to view their data and the current status of ongoing cases, but also edit and upload their own information to an exclusive and protected area within the key.

Mark Lofthouse, CEO of Mortgage Brain, comments, "At every stage in the development of the Client Portal, our litmus test has been 'Is it intuitive?'"

"Obtaining a mortgage or carrying out a remortgage can, for many, be a very stressful process, so the overall client experience and engendering confidence has been central to the enhancements we've made to the Key."

**More/...**

The Key supports the sale of mortgages, insurance, life, loans and other financial products and enables advisers to run their business administration compliantly, securely and efficiently.

With full integration with Mortgage Brain, Mortgage Trading Exchange (MTE) and insurance and protection companies, the Key, which is renowned for its comprehensive and easy-to-use point-of-sale and CRM capabilities, pre-populates client data saving advisers' valuable time re-entering important information.

- Ends -

## **NOTES TO EDITORS**

### **About the Key**

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- [The Key](#) is the most comprehensive point-of-sale, compliance and business management system in the industry
- With secure client data storage, the Key, supports the sale of mortgages, insurance, life, loans and other financial products and enables Mortgage Advisers to run their administration compliantly, securely and efficiently
- It is integrated with both Mortgage Brain's whole of market sourcing systems, [MortgageBrain Classic](#) (desktop) and [MortgageBrain Anywhere](#) (offline) and competitor sourcing systems and also [Mortgage Trading Exchange \(MTE\)](#), for online mortgage submission and [MortgageBrain B2C](#) website plug-ins.
- Functionality is enhanced at least 3 times a year and supports all the latest regulatory compliance requirements
- Comprehensive support is offered through free training webinars, guides and videos and a UK-based customer services team

### **About Mortgage Brain Limited**

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- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers
- Their integrated product suite includes Mortgage, Secured Loan and Conveyancing sourcing - [MortgageBrain Classic](#), [MortgageBrain Anywhere](#), [LoansBrain](#) & [ConveyancingBrain](#), point-of-sale, CRM, compliance system - [the Key](#), online mortgage submission - [Mortgage Trading Exchange \(MTE\)](#), websites, calculators, plugins - [MortgageBrain B2C](#) and Data Analysis & Lending Solutions
- Mortgage Brain has over 20,000 users of its products and services and is a Microsoft Gold Certified Partner
- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, the Pink Service Award for 'Best Technology Provider', and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money



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