

Mortgage Brain launches integrated second charge sourcing

UK, May 15, 2017: Technology and software solutions expert, Mortgage Brain, has broken new ground once again by launching a fully integrated second charge mortgage sourcing capability into its first charge sourcing systems.

Available now on its MortgageBrain Classic sourcing system, the new functionality gives advisers the option of comparing any appropriate first and second charge mortgage products, side-by-side, on one screen or one print out.

The new system has been developed to give advisors a choice as to whether they want to advise on second charge products and deal directly with the lender, or pass the lead to a professional Master Broker to progress.

The brand new second charge sourcing option - provided at no additional cost - is feature rich and fast, simple and easy to use. Unlike any other sourcing systems available, advisors using MortgageBrain Classic can compare as many products as they like and select the time period to give the most accurate comparison possible.

With 99.9% product data accuracy and over 200 sourcing criteria, MortgageBrain Classic continues to be the most accurate system available that best matches a client's needs to the products available.

Mark Loffhouse, CEO of Mortgage Brain, comments, "The rise in popularity of second charge mortgage products continues and by integrating secured loan sourcing into our mainstream first charge sourcing systems, we've made it as easy as possible for advisers to consider second charge lending when discussing options with their clients.

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"The second charge sourcing option, for example, is accessed from the main sourcing screen and is included when the re-mortgage search option is selected. This is a really useful prompt – right at the start of the mortgage search and selection process - for advisers to discuss second charge options with their clients."

The new second charge sourcing system is being rolled-out now to MortgageBrain Classic customers and will be extended to MortgageBrain Anywhere users mid-2017.

For further information visit www.mortgage-brain.co.uk

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About Mortgage Brain Limited

- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes Mortgage, Secured Loan and Conveyancing sourcing - [MortgageBrain Classic](#), [MortgageBrain Anywhere](#), [LoansBrain](#) & [ConveyancingBrain](#), point-of-sale, CRM, compliance system - [the Key](#), online mortgage submission - [Mortgage Trading Exchange \(MTE\)](#), websites, calculators, plugins - [MortgageBrain B2C](#) and Data Analysis & Lending Solutions.
- Mortgage Brain has over 20,000 users of its products and services and is a Microsoft Gold Certified Partner.
- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, the Pink Service Award for 'Best Technology Provider', and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

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