

Ingard Financial makes MortgageBrain Anywhere available to its ARs

UK, May 16, 2016: Ingard Financial, a leading independent financial services network, has enhanced its mortgage sourcing system offering for its ARs with the inclusion of MortgageBrain Anywhere, in addition to MortgageBrain Classic, as its preferred mortgage sourcing technology solutions.

In its continuing drive to deliver the best technology systems to support its business, Ingard is now providing its Appointed Representatives and Company Representatives with Mortgage Brain's award winning MortgageBrain Classic sourcing system, and its new and totally online solution, MortgageBrain Anywhere.

Ingard's ARs will now be able to choose from two of the most comprehensive sourcing systems to enable them to conduct a quick, yet thorough whole-of-market search and selection process for their clients.

David Ewing, Managing Director, at Ingard Financial, comments, "Mortgage Brain's technology solutions are openly regarded as the most comprehensive, accurate and widely preferred in the industry and its new sourcing system is no exception.

"We have no doubt that MortgageBrain Classic and MortgageBrain Anywhere will play a pivotal role in enhancing the mortgage advice and sales process for our members and we're delighted to be able to provide them with the best technology available to support their business."

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Optimised for PCs, Laptops, Macs, the iPad and Android tablets, MortgageBrain Anywhere can be 'driven' by touch or mouse and is fast, intuitive and incredibly easy to use and will enable brokers to work quickly and efficiently to source and select the best products for their clients.

Brokers can start a case on a laptop at home, for example, and continue on another PC at the office and pick it up again on an iPad at a later date.

As part of the systems integration package for Ingard, MortgageBrain Anywhere has been set up to share a database with the Key, Mortgage Brain's back office CRM system, which will enable Ingard's ARs to synchronise data from the two systems at client level.

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NOTES TO EDITORS

About Mortgage Brain Limited

- Mortgage Brain Limited is the most widely used and preferred provider of point-of-sale, compliance, mortgage sourcing and electronic trading products and services for mortgage intermediaries.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays Woolwich, The Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander and Virgin Money.
- The consortium of six owners, together with their subsidiaries, collectively account for in excess of 70% of the new business mortgage market within the UK.
- Mortgage Brain Holdings Limited currently has over 20,000 users of its products and services.
- Mortgage Brain is a Microsoft Gold Certified Partner and has won a number of industry awards including the 2010, 2011, 2012 and 2015 Mortgage Strategy 'Best Technology Provider' Award, the Pink Service Award for 'Best Technology Provider', and 'Technology Advocate of the Year' at the 2010, 2011, 2012 and 2013 British Mortgage Awards.

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