

## Right Mortgage Company signs five year deal with Mortgage Brain

**UK, September 5, 2017:** After a thorough review of the UK's mortgage technology and software solutions providers, Right Mortgage Company (RMC), has agreed to a new five year contract with Mortgage Brain.

The new agreement comes after an intensive evaluation of the industry's mortgage sourcing and CRM providers, including a detailed review of current system capabilities as well as product development initiatives and software investment plans.

Mortgage Brain was chosen because of the range and depth of its product suite, its customer service levels, unrivalled track record, and its flexibility, adaptability and responsiveness in meeting RMC's specific needs and requirements.

Adam Stretton, Managing Director at Right Mortgage Company, comments, "Providing our members and mortgage advisers with access to the very best technology solutions is critical to the ongoing success of our business.

"The advances Mortgage Brain continues to make to its sourcing and POS systems shows a commitment to not only keep pace with, but lead, the rapidly changing mortgage advice market, and we have no doubt that its systems are the right solutions for our members now, and well into the future."

As part of the new agreement RMC's mortgage advisers will now be exclusively using the Key, Mortgage Brain's point-of-sale, compliance and CRM system, as its complete business management solution.

**More/...**

Featuring a new secure Client Portal, which can be accessed 24/7 via a computer, tablet or smartphone, the Key offers full integration with Mortgage Brain sourcing, Mortgage Trading Exchange (MTE), insurance and protection companies and enables advisers to run their business administration compliantly, securely and efficiently.

Mortgage Brain's online and offline, first and second charge sourcing solutions will also be provided to RMC's advisers as its preferred mortgage sourcing solution.

Mark Lofthouse, CEO of Mortgage Brain, adds, "The latest developments we've made to our POS and sourcing systems - including the new Client Portal and the delivery of side-by-side, first and second charge, mortgage sourcing - are a result of our continuous investment programme.

"Unlike any other mortgage technology provider we invest over 40% of our expenditure each year into product development. This places us in the unique position of being able create and deploy the latest technology available, whether that's mobile, online or offline, and constantly adapt to the changing needs of the industry.

"We're delighted to be working with the Right Mortgage Company and further developing a long and mutually beneficial partnership relationship."

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## About Mortgage Brain Limited

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- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes Mortgage, Secured Loan and Conveyancing sourcing - [MortgageBrain Classic](#), [MortgageBrain Anywhere](#), [LoansBrain](#) & [ConveyancingBrain](#), point-of-sale, CRM, compliance system - [the Key](#), online mortgage submission - [Mortgage Trading Exchange \(MTE\)](#), websites, calculators, plugins - [MortgageBrain B2C](#) and Data Analysis & Lending Solutions.
- Mortgage Brain has over 20,000 users of its products and services and is a Microsoft Gold Certified Partner.

# MortgageBrain

- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, the Pink Service Award for 'Best Technology Provider', and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

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