

PRESS RELEASE

Four National Account Managers appointed to support continued growth at Mortgage Brain

UK, JANUARY 16, 2019: Innovative mortgage technology expert, Mortgage Brain, has completed the appointment of four new National Account Managers to support continued business growth and its ongoing commitment to customer support and development.

Matt Surridge, a successful former Business Assurance Manager at Countrywide, Geoff Webb, a renowned mortgage software expert who was responsible for intermediary systems development at IRESS, and intermediary market expert, Phil Daffern, previously a National Key Account Manager at Hinckley and Rugby Building Society, all joined Mortgage Brain towards the end of last year.

Gemma Lang, a highly regarded and successful Business Development Manager at Kensington, completes the quartet having joined the National Account Management team early January.

All four bring an unrivalled wealth of experience and knowledge from their previous roles and will play a key role in broadening Mortgage Brain's relationships with its customers, future customers and business partners.

Gemma Lang, comments, "Like Matt, Geoff and Phil, I'm very excited to be joining Mortgage Brain. Its record of achievement in the delivery of pioneering mortgage technology over the years speaks for itself and I am delighted to have the opportunity to play an important role in the continued development and growth of the business."

More/...



- 2 -

Mark Lofthouse, CEO of Mortgage Brain, adds, "I am delighted to welcome Matt, Geoff, Phil and Gemma to Mortgage Brain. The continued customer growth and development of our product portfolio continues to place us in a very strong position within the market and it's imperative to have the right team in position to support both our business and customer needs.

"Our four new National Account Managers bring experience, expert skills and in-depth knowledge of the market, adding yet further strength and capability to our existing team."

Mortgage Brain has seen record year-on-year growth for many years as a result of continuous innovation and product investment supported by excellent sales and customer service.

Investing over 40% of its expenditure each year into product development (equating to a team of over 50 development professionals), coupled with the new National Account Managers will ensure it continues to lead the way in the ongoing rollout of new technology and new capabilities to its growing customer base.

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ABOUT MORTGAGE BRAIN LIMITED:

- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes:
 - First and Second charge, whole of market, online and desktop mortgage sourcing systems [MortgageBrain Classic](#) and [MortgageBrain Anywhere](#)
 - Standalone second charge sourcing website [LoansBrain](#)
 - Case tracking and quoting comparison portal [ConveyancingBrain](#)
 - Point-of-sale, CRM and compliance system with online client portal [the Key](#)
 - The multi-lender digital gateway, mortgage application platform, accounting for 60% of UK Lending [MTE, Mortgage Trading Exchange](#)
 - Websites, calculators, plugins [MortgageBrain B2C](#)
 - Lead Generation Suite for Advisers, including consumer facing app, website and Amazon Echo Skill [UKMortgages](#)
 - Data Analysis & Lending Solutions.

More/...



- 3 -

- Mortgage Brain has over 22,000 users of its products and services and is a Microsoft Gold Certified Partner.
- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, winner of the Best Sourcing System at the Financial Reporter Awards and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

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