

PRESS RELEASE

Lendex momentum builds with Virgin Money addition

UK, September 01, 2020: Virgin Money has become the latest lender to join Lendex, the new multi lender application and submission gateway from mortgage technology expert Mortgage Brain.

Lendex allows advisers to request Decisions in Principle (DIP) or submit full applications directly through to lenders' back office systems, through a single login, providing advisers with an audit trail to meet compliance requirements. Lendex is free for advisers to use and is available as a standalone solution. Integration with Mortgage Brain's sourcing and point of sales systems is also available for pilot users.

The addition of Virgin Money on 28 August, 2020 follows hot on the heels of Nationwide Building Society going live on Lendex. Advisers can now request DIPs or submit applications with Nationwide Building Society, Coventry Building Society, NatWest and Platform, as well as Virgin Money. Further lenders are due to be added in the coming months.

Simon Wallace, Head of Mortgage Transformation at Virgin Money said: "At Virgin Money we are continuously looking to improve and enhance our digital offering. Our commitment to Lendex is recognition of this continued focus on embracing technology advancements to make life easier for our key intermediary partners. We look forward to working collaboratively with Mortgage Brain to bring this to market."

Neil Wyatt, Sales and Marketing Director at Mortgage Brain, commented: "It's clear that momentum is building behind Lendex, with another big mortgage market

player coming on board in Virgin Money. Lendex provides significant, tangible benefits to lenders and advisers alike by streamlining the mortgage process and improving efficiency across the board."

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ABOUT MORTGAGE BRAIN LIMITED:

[Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.

Its integrated product suite includes;

- First and Second charge, whole of market, online and desktop mortgage sourcing systems [MortgageBrain Classic](#) and [MortgageBrain Anywhere](#)
- Standalone second charge sourcing website [LoansBrain](#)
- Case tracking and quoting comparison portal [ConveyancingBrain](#)
- Point-of-sale, CRM and compliance system with online client portal [The Key](#)
- Multi-lender mortgage application platform [MTE, Mortgage Trading Exchange](#)
- New multi-lender online gateway due to launch in 2020 [Lendex](#)
- Websites, calculators, plugins [MortgageBrain B2C](#)
- Lead Generation Suite for Advisers, including consumer facing app, website and Amazon Echo Skill [UKMortgages](#)
- Criteria mortgage sourcing – [Criteria Hub](#)
- Affordability sourcing - [Affordability Hub](#)
- Data Analysis & Lending Solutions.

Mortgage Brain has over 25,000 users of its products and services and is a Microsoft Silver Certified Partner.

Four times winner 'Best Technology Provider' at the Mortgage Strategy Awards, winner of the Best Sourcing System at the Financial Reporter Awards and four times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.

Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, NatWest, Santander & Virgin Money.

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