

Figures show ConveyancingBrain is a no brainer for advisers

UK, October 31, 2017: Figures released today by Mortgage Brain, show that over 12,000 conveyancing quotes have been generated by advisers using its online conveyancing service, ConveyancingBrain.

A 98% increase in the number of conveyancing quotes running through to completion since the start of the year has also been seen, with September 2017 representing the best ever month for the number of conveyancing completions.

The online system, designed with mortgage advisers in mind, is available free of charge and was created to offer all mortgage advisers an additional complimentary income stream.

By using the system's intelligent case tracking process, advisers have complete oversight of the whole property buying process and can act as a facilitator between their clients and solicitors, helping to speed up the process by ensuring that vital information requests are acted on in a timely manner.

Since its launch, over 1,200 mortgage advisers have registered to use ConveyancingBrain, with new registrations increasing month by month and up 32% since the start of 2017.

Mark Lofthouse, CEO of Mortgage Brain, comments, "It seemed obvious to us that involving the adviser in the whole property purchase process would pay dividends to all parties, and it has.

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“By using ConveyancingBrain advisers can help to speed up a sometimes lengthy process by having an end-to-end perspective and spotting potential difficulties and hurdles and helping to overcome them before they develop into critical issues.”

ConveyancingBrain offers advisers a flexible, safe and trusted process. It features a panel of solicitors that all have Conveyancing Quality Scheme (CQS) accreditation and advisers are supported by a dedicated ConveyancingBrain team.

As part of its intelligent case tracking process automated emails are sent to advisers alerting them to actions required or feedback from solicitors on current cases.

Advisers using the system also have the choice to provide their clients with a conveyancing quote with, or without, a solicitors name and a new 're-quote' feature has been introduced allowing advisers to obtain fresh conveyancing quotes without having to retype client information.

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About Mortgage Brain Limited

- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes First and Second Charge mortgage and Conveyancing sourcing - [MortgageBrain Classic](#), [MortgageBrain Anywhere](#), [LoansBrain](#) & [ConveyancingBrain](#), point-of-sale, CRM, compliance system - [the Key](#), online mortgage submission - [Mortgage Trading Exchange \(MTE\)](#), websites, calculators, plugins - [MortgageBrain B2C](#) and Data Analysis & Lending Solutions.
- Mortgage Brain has over 20,000 users of its products and services and is a Microsoft Gold Certified Partner.
- Industry awards include 4 times winner 'Best Technology Provider' at the Mortgage Strategy Awards, the Pink Service Award for 'Best Technology Provider', and 4 times winner of the 'Technology Advocate of the Year' at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

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