

Openwork extends its partnership with Mortgage Brain

UK, FEBRUARY 21, 2018: Openwork, one of the UK's largest financial advice networks, has extended its partnership with mortgage technology expert, Mortgage Brain, and will continue to provide its advisers with its sourcing systems and digital development solutions.

The new extended agreement will see Openwork's mortgage advisers use Mortgage Brain's desktop sourcing system, MortgageBrain Classic, to carry out a search and selection process from Openwork's panel of lenders.

Openwork is also offering its advisers access to Mortgage Brain's suite of digital development solutions including the creation of fully customisable websites, a host of digital plug-ins such as mortgage calculators, mortgage sourcing tools and best buy tables.

Paul Shearman, Mortgage Proposition Director, at Openwork, comments, "We've been working with Mortgage Brain for over 15 years now and this new agreement speaks volumes about the strength of the partnership.

"Mortgage Brain's vision of the intermediary mortgage market mirrors ours and we're delighted to be continuing to work with them, particularly to drive forward initiatives to integrate more fully with lenders and reduce adviser re-keying."

Mark Loffhouse, CEO of Mortgage Brain, adds, "To receive the continuous endorsement from a company such as Openwork is testament, not only to the market leading capabilities of our technology solutions, but the unrivalled levels of customer service and support we offer.

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“We’re incredibly proud of our position as the mortgage sourcing partner of choice with Openwork and were looking forward to continuing to work with them and their advisers over the coming years.”

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ABOUT MORTGAGE BRAIN LIMITED:

- [Mortgage Brain](#) is an expert in technology and software solutions proactively supporting Lenders, Networks, Corporates and Intermediary Mortgage Advisers.
- Its integrated product suite includes:
 - First and Second charge, whole of market, online and desktop mortgage sourcing systems [MortgageBrain Classic](#) and [MortgageBrain Anywhere](#)
 - Standalone second charge sourcing website [LoansBrain](#)
 - Case tracking and quoting comparison portal [ConveyancingBrain](#)
 - Point-of-sale, CRM and compliance system with online client portal [the Key](#)
 - The multi-lender digital gateway, mortgage application platform, accounting for 60% of UK Lending [MTE, Mortgage Trading Exchange](#)
 - Websites, calculators, plugins [MortgageBrain B2C](#)
 - Data Analysis & Lending Solutions.
- Mortgage Brain has over 22,000 users of its products and services and is a Microsoft Gold Certified Partner.
- Industry awards include 4 times winner ‘Best Technology Provider’ at the Mortgage Strategy Awards, the Pink Service Award for ‘Best Technology Provider’, and 4 times winner of the ‘Technology Advocate of the Year’ at the British Mortgage Awards.
- Mortgage Brain Holdings Limited, formed in 1986, is jointly owned by Barclays, Lloyds Banking Group, Nationwide, Royal Bank of Scotland, Santander & Virgin Money.

About Openwork Limited

- Openwork Limited is a leading financial services partnership with over 3,600 financial advisers operating across the UK. It operates as a directly authorised, multi-panel distribution network and has £6bn under management as at January 2018.
- Openwork operates panels for pensions, annuities and protection (life assurance, critical illness, General Insurance), and selects top quality products via single high-volume providers for investments.
- Where necessary Openwork advisers can access whole-of-market products, via referral to Openwork Market Solutions, the IFA arm of the group.
- In the mortgage sector Openwork operates a panel of over 30 lenders for mortgages and is among the top three networks for almost all the major mortgage providers.
- The Openwork Group is owned - via ordinary shares - by its advisers with a 67.5 per cent share, 7.5 per cent by its employees and 25 per cent by Zurich Financial Services Group.
- The Openwork Foundation is part of ZCT, registered charity number 266983.
- Further information on Openwork Ltd can be found at www.openwork.uk.com.

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